Titan Intech Limited
Investor Update July 2026

Dear Esteemed Shareholder,

Warm greetings from Titan Intech Limited.

June 2026 was a steady execution month, building on the operational and distribution foundations laid in the previous quarter. As we enter July, we are pleased to report a new operational milestone on the Railways IPIS front, alongside continued progress on ULTRA NEXUS distribution expansion and the market opportunity opened up by our BIS-certified UltraLED portfolio.

This Month at a Glance

- PIS display range for Indian Railways applications is now development- and testing-complete, and ready for formal submission to RDSO for type-approval — targeted for early July 2026
- EIS TechInfra Solutions Private Limited onboarded as a new strategic distributor under ULTRA NEXUS, joining GSPL and TISPL
- BIS-certified UltraLED portfolio (91 certified models across five categories) positions the Company for both government-funded ICT lab tenders and commercial conferencing deployments
- RDSO application for the Cherlapally IPIS manufacturing facility continues to progress through review

Railways IPIS & PIS Display — Ready for RDSO Submission

Development, in-house validation, and pre-qualification checks on the Company's PIS display range are complete, and the product line is now ready for formal submission to RDSO for type-approval, targeted for early July 2026.

RDSO type-approval is a standard prerequisite for supplying PIS/IPIS display hardware to Indian Railways zones and PSUs, involving specification-compliance verification, submission of design/test documentation, and evaluation at RDSO-recognised or Railway-designated facilities, ahead of inclusion on RDSO's approved-source list for tendering eligibility.

This submission is distinct from the Company's ongoing RDSO application for the Cherlapally facility itself; together, the two represent parallel steps toward approved-vendor status and, in due course, tender eligibility.

Separately at Cherlapally, plant and machinery procurement remains complete, and the QAP and STR validated in earlier updates continue to hold.

As with all RDSO evaluations, the review timeline and approval decision rest with RDSO. The Company will update shareholders as submission status and feedback become available.

ULTRA NEXUS — Distribution Network Update

EIS TechInfra Solutions Private Limited (Bengaluru-headquartered, with branches in Mumbai, Chennai, and Hyderabad; an established AV/display and integration channel partner) joins

a) GSPL (Mumbai-headquartered, Western India, CRISIL SME 1-rated, distributes Legrand AV/Yamaha/QSC), and

b) TISPL (Kolkata-headquartered, East & North-East India, recently appointed regional distributor for AET Displays' LED range)

under ULTRA NEXUS.

Together these
a) Extend reach into enterprise, government, and institutional accounts across South, West, and Eastern India on an asset-light, pan-India basis
b) Expected impact: broader addressable market reach and continued diversification of the distributor base

BIS-Certified Portfolio — ICT Labs & Conferencing Solutions

Building on BIS certifications secured through April–May 2026, UltraLED now spans the full hardware stack for ICT labs, smart classrooms, and conferencing deployments:

- 27 Interactive Flat Panels,
- 18 Visual Display Units,
- 10 Display Controllers (all IS 13252 Part 1:2010),
- 17 Video Cameras (IS 616:2017), and
- 19 Conferencing Devices & AV Bars across two licences (IS 13252 Part 1:2010)

Total - 91 models

ICT Labs

Driven by the Ministry of Education's Samagra Shiksha scheme (ICT and Digital Initiatives, Classes VI–XII). Parliamentary disclosures over the scheme's life put cumulative sanctioned count at roughly 1.2–1.8 lakh ICT labs and a comparable order of smart classrooms nationally, with a large share of eligible schools still unequipped and fresh annual sanction for digitization ongoing.

Each ICT lab carries a non-recurring grant of up to ₹6.40 lakh per school plus recurring grants — a structural, government-funded replacement/upgrade cycle complementary to Railways IPIS.

Conferencing Solutions

The same certified hardware addresses India's corporate/institutional video conferencing market — independent estimates range roughly USD 260M–600M+ in the low-to-mid 2020s (methodology-dependent, directional only), with double-digit CAGR (commonly 12–20%) expected through the decade, driven by corporate, government, BFSI, healthcare, and education adoption. Hardware is the largest revenue segment across most estimates, aligning with Titan Intech's range.

EIS TechInfra's channel strengthens direct reach into this opportunity, complementing GSPL and TISPL's regional coverage. Order conversion will depend on state procurement cycles, tender eligibility, competitive bidding, and commercial traction through distributors.

Looking Ahead

- Formally submitting the PIS display range to RDSO for type-approval, targeted for early July 2026
- Progressing the RDSO application (ID 33021) review for the Cherlapally manufacturing facility
- Integrating EIS TechInfra Solutions and other ULTRA NEXUS partners into active sales pipelines
- Initiating outreach into ICT lab and smart classroom tenders leveraging the BIS-certified UltraLED suite
- Continuing groundwork on the Visakhapatnam facility and Hong Kong subsidiary as previously outlined

We believe consistent, disciplined execution — and now, tangible progress toward RDSO approval for our PIS display range — will translate into durable order book growth and shareholder value. Thank you for being part of Titan Intech's growth journey

Warm regards,
Management Team
Titan Intech Limited
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