

Titan Intech Limited

Investor's Insights – May 2025 Edition

Welcome to the premier issue of our monthly digest, 'Investor Insights' from Titan Intech Limited. Delivered directly to your inbox, this newsletter will keep you abreast of the latest developments and trends from our innovative technology landscape.

Dear Esteemed Shareholder,

Welcome to the 24th edition of Investor's Insights, our monthly update curated to keep stakeholders informed about Titan Intech Limited's strategic progress and market-facing initiatives.

1) March 2025 Quarter and Year end results

Company has announced the financial results for the Quarter and year ended 31st March, 2025 in the Board meeting held on 30/05/2025.

Year ended March 31, 2025 – Highlights

- Revenue from operations is at ₹ 27.01 crore, as compared to ₹ 44.04 crore in FY24.
- EBITDA is at ₹ 8.07 crore, as compared to ₹ 9.98 crore in FY24.
- Net profit is at ₹ 3.97 crore, as compared to ₹ 5.62 crore in FY24.
- EPS is at ₹ 1.27, as compared to ₹ 4.87 in FY24.

Quarter ended March 31, 2025 - Highlights

- Revenue from operations is at ₹ 5.78 crore, as compared to ₹ 13.47 crore in Q4 FY24.
- EBITDA is at ₹ 1.40 crore, as compared to ₹ 3.37 crore in Q4 FY24.
- Net profit is at ₹ 0.51 crore, as compared to ₹ 1.90 crore in Q4 FY24.
- EPS is at ₹ 0.17, as compared to ₹ 1.65 in FY24.

We are confident in our outlook for revenue growth in the year ahead based on our technology leadership, strong customer momentum and the resiliency of our time-based business model.

2) Resignation of Mr. Bharath Pavuluri (DIN: 07753959) as Non-Executive Director of the Company

He has tendered his resignation as a non-executive director of the Company due to personal reasons.

3) Research & Development: R&D Capitalization Disclosure

Titan Intech: R&D Capitalization Disclosure — 3D Display & AI-Integrated Educational Platforms

Project Scope & Technology Advantage

Titan Intech is developing a next-generation immersive education platform integrating **3D content development, AI-enabled embedded systems, and multi-format 2D & 3D display**

hardware. The project targets **engineering, vocational (ITI, Diploma), medical, science, and intermediate education** sectors.

Core Technologies:

- Passive Polarized 3D Interactive Whiteboards (LCD/LED)
- AR/VR Learning Modules with custom hardware-software stacks
- Glasses-Free Light Field 3D Displays (Naked-Eye 3D)
- AI-powered gesture control & interactive simulations
- Curriculum-aligned 3D asset libraries for 10+ engineering disciplines
- Multi-size Educational Displays (40"–136") for classrooms, labs, and auditoriums
- Full IT and cloud ecosystem integration for hybrid learning

Current Market Position & Pilot Success

- Successfully deployed pilot at **MIC College of Technology**:
 - 16 screens (15×86" 2D LED whiteboards; 1×136" Micro-LED 3D with active shutter)
 - Outcomes: **25% rise in student engagement, enhanced teaching efficiency, strong faculty and student satisfaction (300+ students, 15 faculty feedback)**
- **Skill India/NSDC empanelment in progress** for national skilling certifications
- Positioned to scale into **Tier-2/Tier-3 institutions**, offering inclusive access

Financial Summary

Expenditure Head	₹ Cr. (Till March 2025)
AR/VR Content Development	3.21
Naked-Eye 3D Development	2.18
3D Simulation Library	2.11
Display Board R&D	2.13
Infrastructure & Equipment	1.47
Manpower & Consultancy	1.15
Miscellaneous	0.50
Total Capitalized	12.75 Cr.

Future Capitalization Need (FY25–26): ₹10–15 Cr

Amortization Period: 7 years (from FY26)

Strategic Milestones

Phase	Timeline	Milestones
Phase 1-3	FY25	Team setup, AR/VR content, hardware R&D, pilot deployments
Phase 4-5	FY26	Full-scale deployment, NSDC alignment, national rollout

Key Deliverables

- 100+ AR/VR curriculum modules
- 50+ engineering 3D simulation models
- Smart plug-and-play classroom kits
- NSDC-certified content, training manuals & assessments
- AI-powered gesture-controlled 3D displays

Capitalization Justification

- Fully compliant with **Ind AS 38** standards: technical feasibility, revenue potential, audited cost structures.
- Early IP development in both hardware (displays, sensors) and software (content, AI interaction) ensuring sustainable competitive edge.

Revenue Model

- Smart Display Hardware Sales
- Curriculum Content Licensing (AR/VR/3D)
- NSDC-certified Skilling Programs
- Corporate Training Solutions

Early Mover Positioning

- Positioned at the intersection of **EdTech, AI, immersive learning, and national skilling missions** (NEP 2020, Digital India, Skill India).
- Scalable model with **low hardware dependency** leveraging existing IT infrastructure.
- Early pilot success enables **rapid adoption across India's large education sector**.
- Proprietary IP in 3D display technology positions Titan Intech uniquely against conventional EdTech players.
- Growing market opportunity with multiple monetization streams and strong government alignment.

Signed

Bhavani Prasad Kale
Whole-time Director

Date: May 30, 2025

Place: Hyderabad